



PROCEDURES FOR AWARD OF CONTRACT

Identification of Investments Opportunity

Management has prepared General Management Plans (GMPs) for all the main protected area. These GMPs, which are written after lengthy consultation with various stock holders, identifies and recommends investments opportunities within the various PAs. This approach has led to a better appreciation of the number, types, size and location of the various investments within the PAs. It also saves the PAs from the demand for unplanned structures.

Procedures for award of Contract

Management has adopted and now applies Public Procurement and Disposal of Public Assets, (PPDA) regulation and guidelines, which stipulate that all investment opportunities have to be advertised and all potential bidders given an equal opportunity to bid for these opportunities. The process is fair and transparent but rather lengthy. Management regularly advertises these opportunities in the media.

Determination of Concession Income

The old concession agreements provided for the payment of 5% of gross revenue to UWA as concession fees. It was hoped that as revenue from tourism activities increased, UWA's share of the same would also increase proportionately. In practice however, the determination of investor's gross earnings was cumbersome. Currently concession fees are charged based on visitor bed night numbers (or visitor boat rides for boat concession). Management can now determine concession revenue more accurately, as the number of visitors to the facility (activity) can be easily verified. This and other measures have led to increases in concession income over the years. The level of fees paid per investments is determined competitively during the bidding period, and revised periodically as per terms of contract. The approach may be revised from time to time

Periodic review of terms of contract

The concession agreements provide for periodic reviews of terms of the agreements.

CURRENT CONCESSION INVESTMENTS

Existing Concessions Agreements.

Table 1 below show a list of the current concession agreements, for investment in accommodation, recreation and private collaborative management of wildlife reserves, indicating the year in which the agreements were signed.

TABLE 1

**A SUMMARY OF CONCESSION INVESTMENTS.
ACCOMMODATION, RECREATION AND COLLABRATIVE MANAGEMENT**

No.	Date	PA	CONCESSION	CAPACITY	INVESTOR
A: ACCOMMODATION					
1	1993	MFCA	Paraa Safari Lodge	100	Madhavani Group
2	1993	QECA	Rwenzori Mount services	16	RMS
3	1993	BICA	Gorilla Forest Camp	16	A & K Abrecombie
4	1994	KCA	Semliki Safari Lodge	40	Uganda Safaris Co. ltd
5	1994	MFCA	Sambiya River Lodge	40	Afri Tours and Safaris Ltd
6	1995	QECA	Geo Lodges	25	Geo Lodges Ltd
7	1995	QECA	Mweya Safari Lodge	100	Madhavani Group
8	1996	MFCA	Chobe Safari Lodge	60*	Madhavani Group
9	2000	MFCA	Red Chilli Camp	40	Red Chilli Ltd
10	2005	KVCA	Apoka Safari Lodge	20	Uganda Safaris Co. Ltd
11	2005	LMCA	Mantana African Safaris	20	Mantana
12	2005	LMCA	Arcadia Cottages	20	Nicontra Ltd
13	2005	QECA	Kyambura Tented camp	50*	Mosa Courts
14	2005	QECA	Mweya Hostel	40	Albertine Rift Lodges
15	2006	QECA	Ishasha tented camp	20	G & C Tours
16	2006	KCA	Primate Lodge	36	Great lakes Safaris
17	2008	MFCA	Pakuba Lodge	136*	Acacia Safaris Ltd
18	2008	QECA	Lake Chibwera Camp	16*	Adrift Adventure

B RECREATION					
19	2003	QECA	Tembo Canteen		Shane
20	2007	LMCA	Lake Mburo Hostel		Jit Investments
21	2008	MFCA	G & C Boats		G & C Tours
22	2008	MFCA	Paraa Lodge Boats		Madhavani
23	2008	QECA	Mweya Lodge Boats		Madhavani
24	2008	QECA	Adrift Boats		Adrift Adventures
25	2008	LMCA	Quad bikes		Mantana
26	2009	QECA	Kilembe Trails		Kilembe Trekking Services
27	2009	LMCA	Horse riding		Muhingo Lodge
C: COLLABRATIVE MANAGEMENT					
28	2005	MFCA	Kabwoya WR		Lake Albert Safaris
29	2008	KVCA	Pian Upe Wild Reserve		Karimonja Overlander
30	2008	MFCA	Ajai WR		
31	2008	MFCA	Luwero - Nakasheke Wildlife Association		Uganda wildlife Safari
32	2009		Sese Islands		Lake Albert Safaris
33	2009	KVCA	Matheniko Bukora WR		Karamojong Safaris
			East Madi WR		Lake Albert Safaris
D: OTHERS					
34	2000	MFCA	MTN Mast		MTN
35	2009	MFCA	Warid		WARID
36	2009	QECA	Dura		Hima Cement

* Facilities yet to be developed

** Total bed capacity includes facilities on Rwenzori Mountains.

INVESTMENTS UNDER CONSIDERATION.

TABLE 2.

SUMMARY OF POTENTIAL INVESTMENTS

No	PA	Investment	Status
1	MFCA	Management of East Madi WR	
2	MFCA	Water Rafting	
3	LMCA	Private boats	
4	KCA	Tented Camp/ Ntoroko	
5	KVCA	Katurum Lodge	
6	QECA	House boats	
7		Management of Sebitole	
8		Management of Kapkwai	
9		Management of Rwonyo Camp	
10		Management of Sport Fishing	
11		Campsite at Sempaya	
12		Kazingo trail	